



## **SUBSCRIPTION- BASED HOSTING FOR SAP BUSINESS ALL-IN-ONE**

**A FULLY HOSTED AND MANAGED SAP BUSINESS ALL-IN-ONE SOLUTION BY CHELFORD IN PARTNERSHIP WITH COMPUTACENTER FOR MID MARKET COMPANIES**

### **CUSTOMER SUCCESS STORIES**

- Smith Flour Mills
- Betterware
- East Balt Guenther Bakery

### **BUSINESS BENEFITS**

- Fixed Price, Fixed Scope, Fixed time
- Power your business with a world class ERP system from End to End while simplifying IT
- Minimize up-front capital costs associated with traditional software acquisition, including those for software licensing and hardware, by using a subscription-based payment model
- Avoid the need to hire IT staff to manage and support software and the underlying IT infrastructure as a result of third-party hosting
- Achieve the flexibility to purchase and deploy SAP Business All-in-One based on your own financial and IT preferences because of a variety of licensing and deployment options

### **SAP BUSINESS ALL IN ONE- STREAMLINED PROCESSES, LOWER COSTS**

SAP Business All-in-One solutions best fit the needs of midsize companies looking for comprehensive, integrated industry solutions to power their business end-to-end. Available with deployment flexibility and choice, SAP Business All-in-One offers a single business software solution to help midsize companies manage everything from financials, human resources, procurement, inventory, manufacturing, logistics, product development and corporate services to customer service, sales and marketing. SAP Business All-in-One delivers the support you need to:

- Boost the efficiency and accuracy of financial accounting
- Access accurate, up-to-the-minute data for planning, forecasting, and reporting
- Enhance collaboration with your suppliers
- Reduce inventory throughout your supply chain
- Integrate product development and manufacturing processes
- Quickly and efficiently process sales quotations, orders, deliveries, billing, payments.

### **SUBSCRIPTION BASED HOSTING FOR SAP BUSINESS ALL-IN-ONE - GAIN EASY ACCESS**

With the subscription-based hosting option delivered by Chelford SAP Solution, running your SAP software could hardly be easier. But that's not all: SAP Business All-in-One solutions also help you rein in costs and drive efficiency across your entire organization.

This attractive option enables you to run SAP Business All-in-One the easy way, without major up-front investment. The comprehensive package comprises:

- **SAP Business All-in-One** – powerful software based on best practices and designed specifically for midsize companies
- **Hosting, application management, and support from Chelford** in partnership with Computacenter. Chelford's SAP Hosted Services team can be at your disposal allowing you to concentrate on your core business activities.
- **Flat subscription fee** – And that's all for a flat monthly fee for as little as £200 per user



The bottom line? Greater efficiency and lower costs throughout your company. This option will be ideal for your business if there is:

- Inability or unwillingness to absorb upfront capital expenditures in IT investments.
- Limited cash-flow flexibility to support software licenses and hardware acquisition.
- Limited IT resources to manage software and IT infrastructure in-house.

## WHY CHELFORD?

Chelford SAP Solutions is SAP's most successful supplier of SAP based solutions to mid size companies in the UK and Ireland, including maintenance, support and field consulting assistance. We have key customers across different business sectors; Wholesale & Distribution, Consumer Products, Manufacturing and Professional Services where we have over 60 happy customers such as Betterware, Smith Flour Mills, East Balt Guenther Bakery, Wilts Electronics, Primafruit, LDH La Doria, The Edrington Group, Swissport, Markit, L H Evans, Unicorn, and many others.

As a qualified SAP Gold Partner we provide industry-tailored SAP Solutions that improve business processes and technology integration between departments, as well as enabling organisations to gain valuable insights into their performance through enhanced business intelligence. Clients choose us as a preferred supplier based on our ability to deliver cost effective solutions on time, in budget and to their business specifications.

Chelford's SAP mid market operation has grown over the last 5 years at more than 20% per annum. We are well aware of the needs of the mid-market. Typically you don't have a lot of resource, you want value for money and you need good support. That means you need systems which are quick to implement and provide a fast payback. But equally you are ambitious and need to be sure that the system you purchase can grow with you.

## CUSTOMER QUOTES

Our customers say it best...

**Smiths Flour Mills** manufactures a unique range of flours and cereal Ingredients. with a staff of 150, Smiths Flour Mills operates from three sites in the UK.

"It was clear from the start that their sales people and consultants really wanted to deliver a solution that would meet our business needs." At the same time as the implementation of the system was going ahead, Computacenter was implementing a new IT infrastructure for it to run on. "Chelford and Computacenter worked together very well"

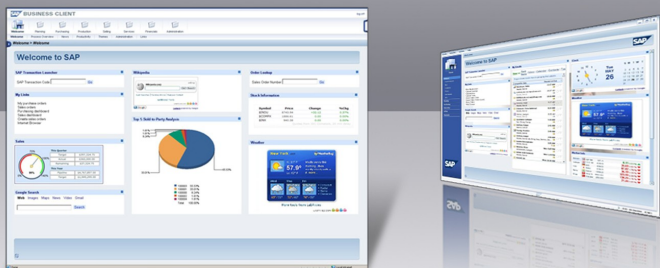
**Frank Coulson, Financial Accountant, Smith Flour Mills**

**Betterware** with retail sales of more than £75m is one of the UK's leading direct sales companies, offering a wide range of goods for in and around the home.

"We have an open and honest relationship with Chelford and are very happy with the service they provide. In addition, the fact that they have usually been able to offer us continuity of resource is a big bonus, as we don't have to spend time continually educating new people about our environment and operations"

**John Embrey, Head of IT, Betterware**

## SUPERIOR USER EXPERIENCE



WITH  
**SAP BUSINESS ALL-IN-ONE**

For further information call Chelford SAP Solutions on 01256 685400 or email your enquiry to [Marketing@Chelfordgroup.com](mailto:Marketing@Chelfordgroup.com)

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